



**Earnings Release**

**Q1 FY 2021**

Certain statements in this presentation describing the Company's objectives, projections, estimates and expectations may be 'forward looking statements' within the meaning of applicable laws and regulations.

Although our expectations are based on reasonable assumptions, these forward-looking statements may be influenced by numerous risks and uncertainties that could cause actual outcomes and results to be materially different from those expressed or implied. The Company takes no responsibility for any consequence of decisions made based on such statements and holds no obligation to update these in the future.

The past financial figures have been regrouped or reclassified as per the current grouping, where ever necessary.

# Key Highlights

**1.**

Highest ever Revenue at Rs. 898 Cr in Q1'FY21 as against Rs. 594 Cr in Q1'FY20.

**2.**

Highest ever EBIDTA at Rs. 213 Cr in Q1'FY21 as against Rs. 106 Cr in Q1'FY20.

**3.**

Highest ever PAT at Rs. 126 Cr in Q1'FY21 as against Rs. 54 Cr in Q1'FY20.

**4.**

Sanitizer business recorded sales of 11.4 Lac litres with gross sales of Rs. 15 Cr and incremental EBIDTA of Rs. 5 Cr.

**5.**

Highest ever Distillery Sales and Sugar Exports during the quarter at 23k KL and 1 lac MT respectively.

# Financial Performance

# Key Performance Indicators – Q1'FY21

(Rs. Cr.)

Particulars	Q1FY21	Q1FY20	YOY
Revenue	898	594	51%
EBITDA	213	106	101%
PBT	173	69	152%
PAT	126	54	131%

## Segment Revenue (Rs. Cr.)

Particulars	Q1'FY21	Q1'FY20	YOY %
Sugar	765	485	58%
Power	77	78	(1%)
Distillery	126	88	44%

## Segment Results (EBITDA - Rs. Cr.)

Particulars	Q1'FY21	Q1'FY20	YOY %
Sugar	122	35	246%
Power	33	30	7%
Distillery	53	43	24%

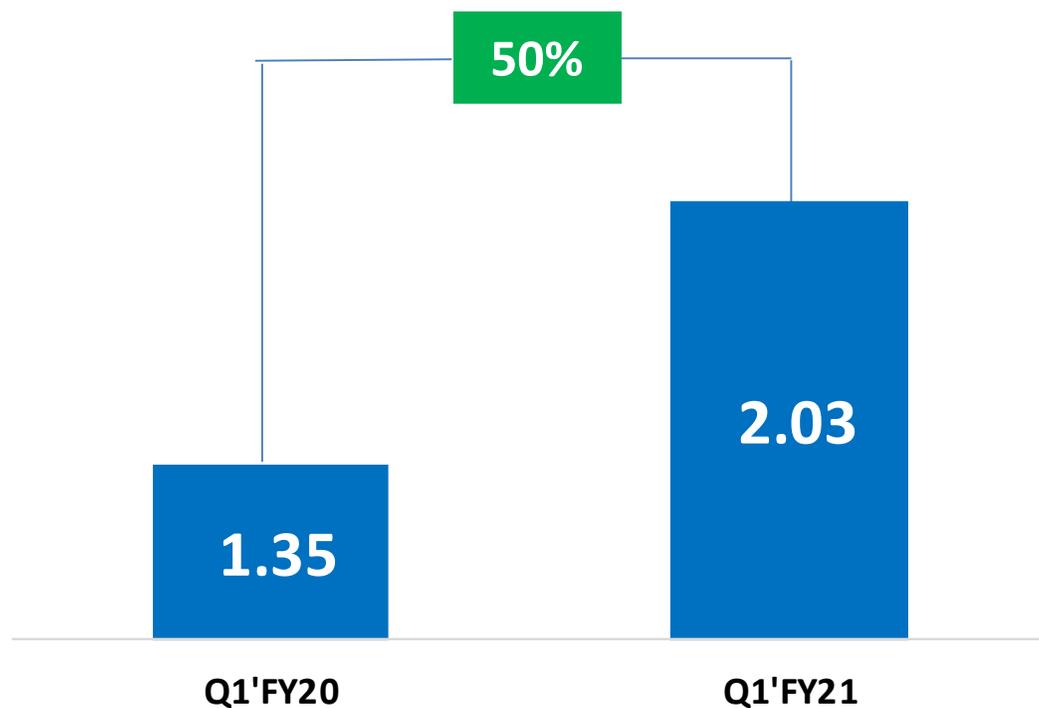
# Income Statement Abstract for the Quarter

Rs. Cr.

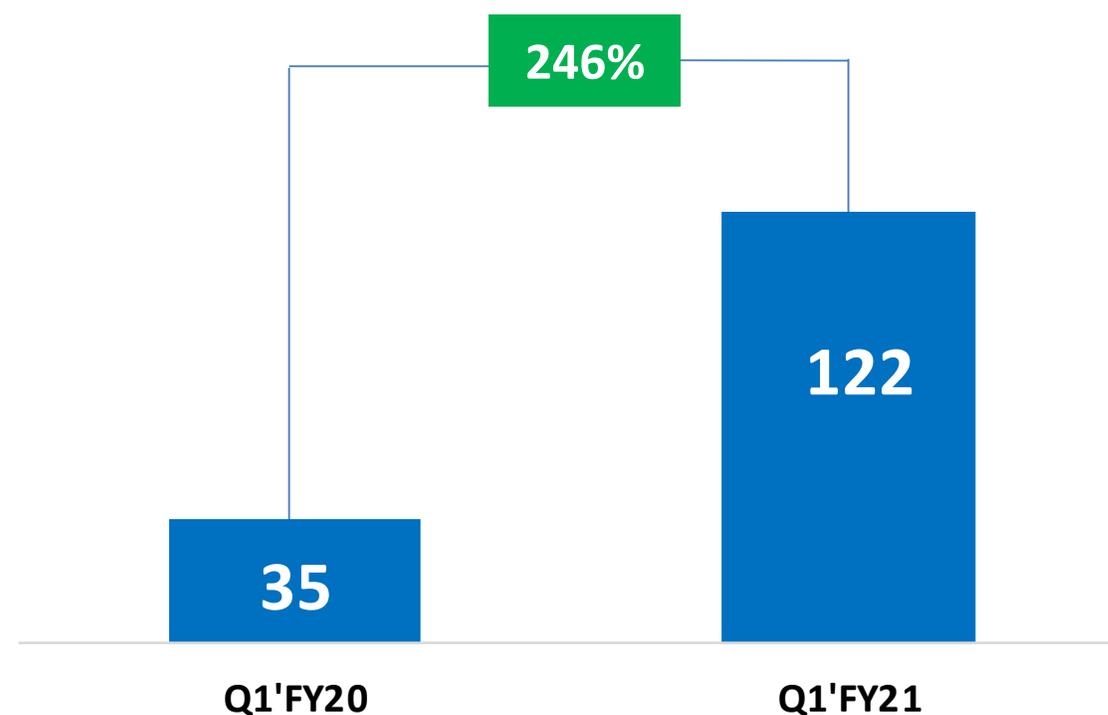
Particulars	Q1FY21	Q1FY20	YOY
Income from Operations	882	584	51%
Other Income	16	11	55%
Operational Expenses	685	488	40%
<b>EBITDA</b>	<b>213</b>	<b>106</b>	<b>101%</b>
Depreciation	15	13	15%
Interest Cost	26	25	4%
PBT	173	69	152%
<b>PAT</b>	<b>126</b>	<b>54</b>	<b>131%</b>
<b>EBITDA Margin %</b>	<b>24%</b>	<b>18%</b>	<b>333 bps</b>

# Operating Indicators

## Sales Volume (Lakh Tonnes)

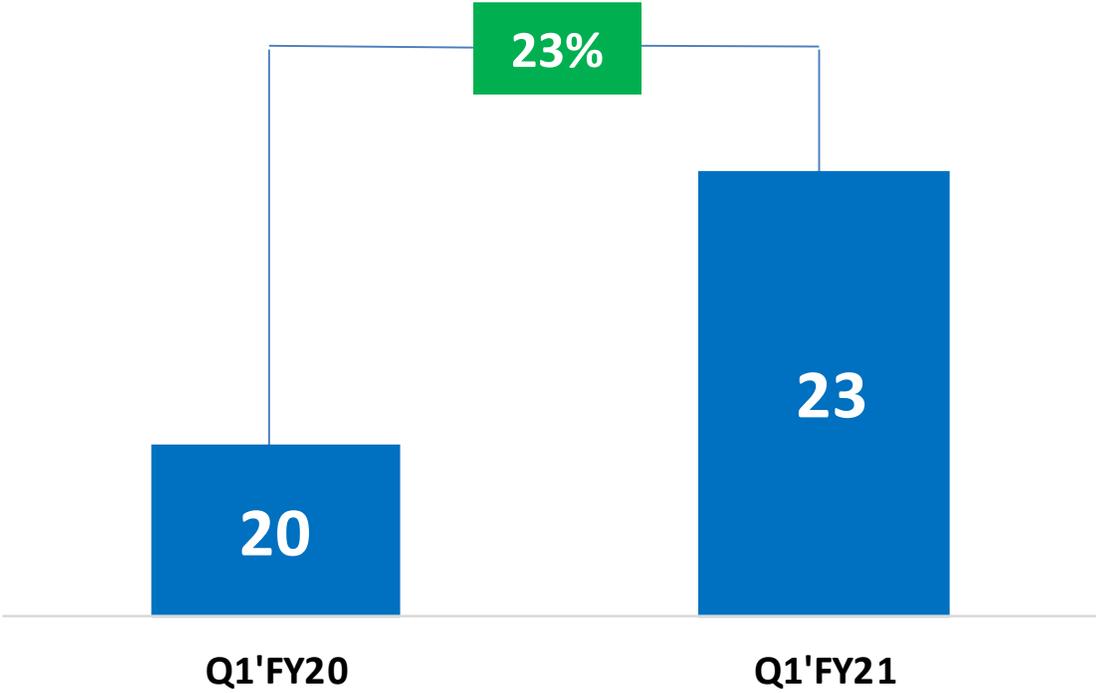


## EBITDA (Rs. Cr.)

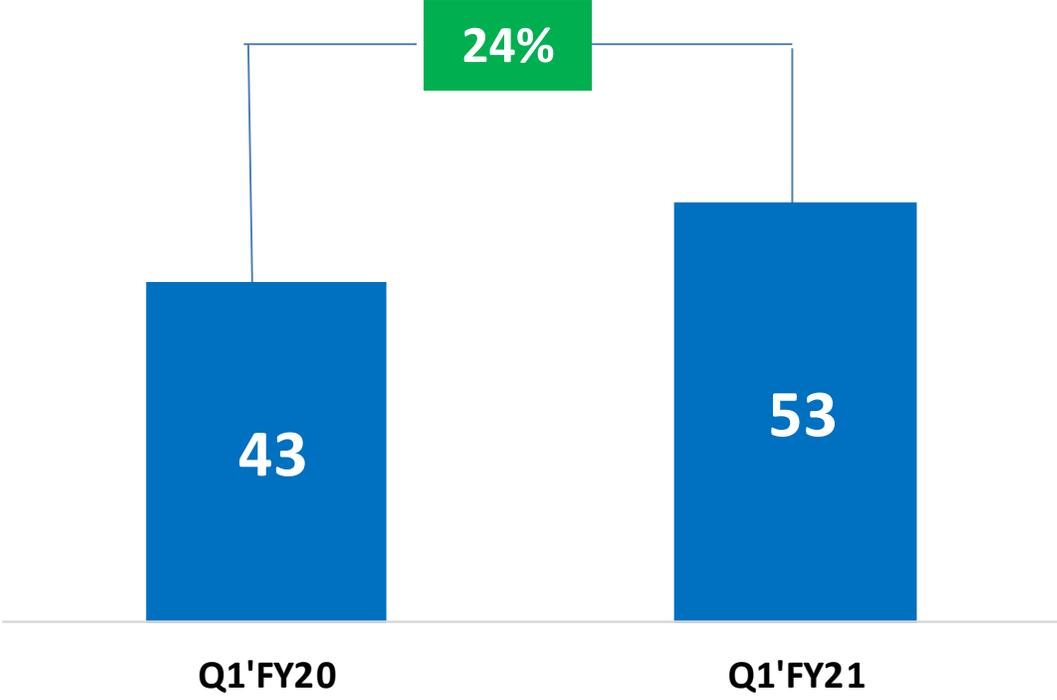


Despite pressure from COVID-19, volumes were significantly higher due to 1 lac MT exports during the quarter.

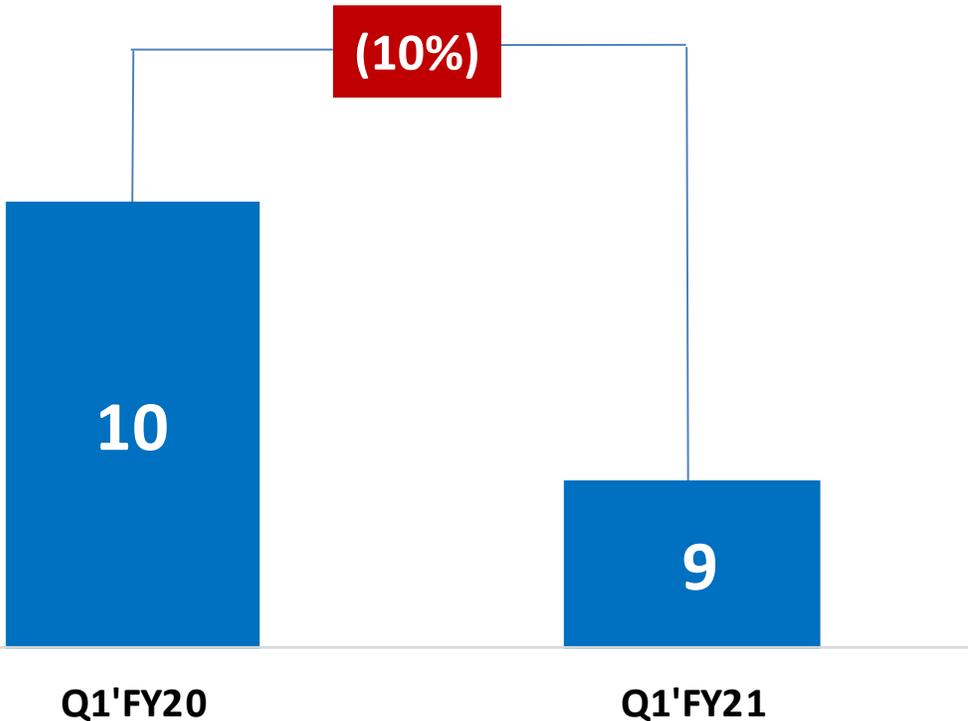
## Sales Volume ('000 KL)



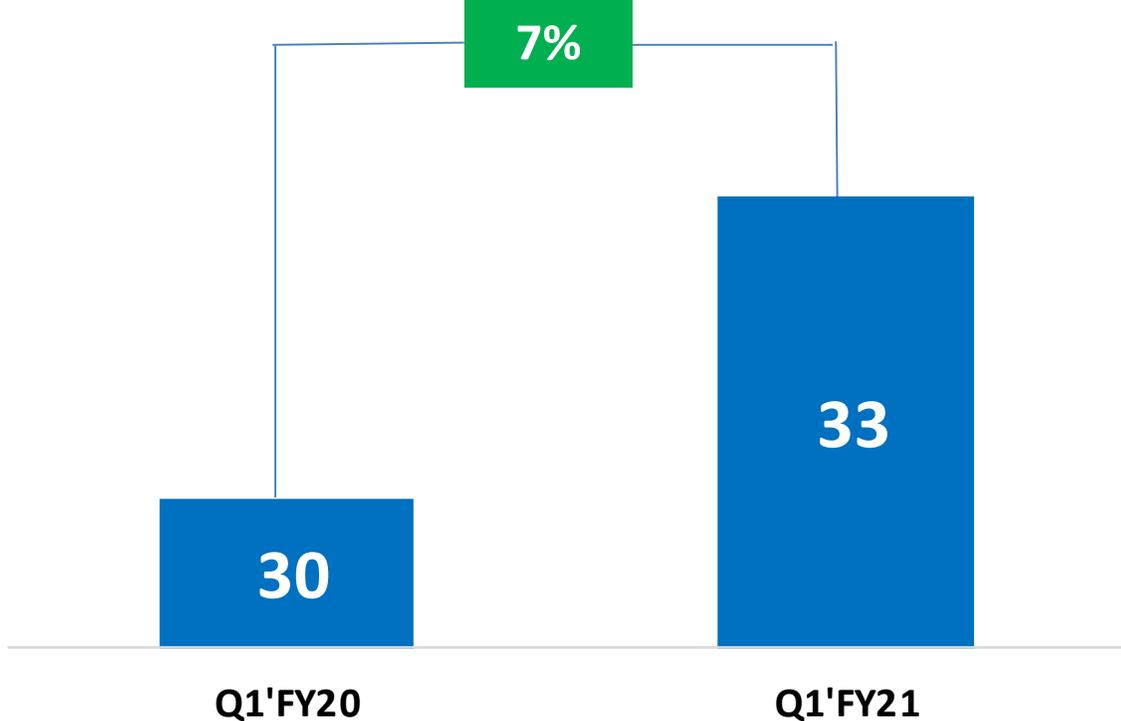
## EBITDA (Rs. Cr.)



## Sales Volume (Crore Units)



## EBITDA (Rs. Cr.)



UP witnessed a fall in volumes as there were no operations during the off season on account of lower tariffs.

# Corporate Social Responsibility



Two village ponds, one each in **Ramgarh** and **2 in Nigohi**, Uttar Pradesh. Our initiatives have enabled an additional water harvesting and conserving of 3.2 crore liters this year. Through our initiatives over the years, we have enabled harvesting and conservation of 232 crore liters of water annually.



**23 SHG members set-up cottage units** of Carpet making in Jawaharpur and Ramgarh. The women received training from RSETI under Government's **One District One Product Programme**. Each woman will earn Rs. 4,000 monthly from this initiative. Various initiatives on creating livelihood opportunities through skill training and credit linkage benefitted around than 1,200 people.

# CSR initiatives

Community owned two RO Plants in Kolhapur having a potential to cater 3000 households in 2 villages. **72,000 liters of water sold to 600 households.**

**5,302** Face masks were provided to the local community covering 4 villages.

**2,509** liters of hand sanitizer was provided to **5,400 villagers** across 11 Villages. **1,440 + food packets** were provided to the needy.



Covid19 awareness programmes were conducted reaching to **7,382 villagers.**

**World Environment Day** was observed across all locations on **5th June** with participation from local community and employees. **5000** saplings were planted.

The initiatives in **Health & Sanitation, education, Infrastructure** and Community Development benefitted around **10,000** people during the year.

# Industry Analysis

## **Drop in Inventory levels next quarter**

India Sugar inventory as on 30th Sept 20 is likely to drop to 11.3 M Mt from 14.5 M Mt as on 30th Sept 19 on the back of lower production and higher exports. However for the upcoming year, sugar inventory is expected to increase marginally to 11.8 M MT.

## **Various proactive measures like:**

- Increase in MSP
- Export subsidy etc. are under consideration by the Central Government for Sugar Season 20-21 which will be positive for the industry.

# ThankYou

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